

Message Text

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FM AMEMBASSY TEHRAN

TO SECSTATE WASHDC 7734

UNCLAS TEHRAN 6725

FOR NORBERT TIEMAN, FEDERAL HIGHWAY ADMINISTRATOR

PASS USDOC FOR MAJOR PROJECTS DIVISION

E.O. 11652: N/A

TAGS: BEXP, IR

SUBJ: MAJOR PROJECT: HIGHWAY CONSTRUCTION

REF: TEHRAN 4641

1. EMBASSY HAS RECEIVED COPY OF FOLLOWING LETTER SENT BY MINISTER OF ROADS TO NORBERT TIEMAN, FEDERAL HIGHWAY ADMINISTRATOR:

"YOUR EXCELLENCY:

"WITH REFERENCE TO OUR DISCUSSIONS DURING MR MCKENDRICK'S VISIT AND MY PREVIOUS LETTERS TO YOU, I WISH TO MAKE THE FOLLOWING REQUEST KNOWING THAT YOUR ADMINISTRATION IS AWARE OF CAPABILITIES AND CAPACITIES OF US ROAD CONTRACTORS:

"DECISIONS HAVE BEEN MADE WITHIN THE IMPERIAL MINISTRY OF ROADS AND TRANSPORT TO OFFER SECORAL LARGE HIGHWAY CONSTRUCTION CONTRACTS TO THOSE FOREIGN CONTRACTORS WHO ARE PREPARED TO UNDERTAKE AND WHO ARE FULLY EQUIPPED FOR SUCH PROJECTS. THIS, OF COURSE, INVOLVES SECURING ALL MACHINERY, EQUIPMENT, AND MAN-POWER NEEDED FOR THE JOB BY THE CONTRACTOR THROUGH IMPORTATION INTO IRAN.

"WE WOULD APPRECIATE VERY MUCH IF YOUR ADMINISTRATION COULD POSSIBLY CONVEY THIS MESSAGE TO THOSE US CONTRACTORS WHO ARE FULLY EQUIPPED AND INTERESTED, SO THAT THEY COULD INFORM THIS MINISTRY EITHER DIRECTLY OR THROUGH YOUR ADMINISTRATION OF THEIR INTENTIONS. ALSO, IF YOUR ADMINISTRATION IS IN POSSESSION OF A CLASSIFIED LIST OF US ROAD CONTRACTORS, PREPARED ACCORDING TO THEIR CAPACITIES, A COPY OF WHICH WE WOULD HIGHLY APPRECIATE TO RECEIVE.

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"ALL OPERATIONAL COSTS REGARDING THIS DECISION WILL BE PAID IN

CASH BY THE IMPERIAL GOVERNMENT, BASED ON BINDING CONTRACTS CONSTITUTING UNIT PRICE ANALYSIS OR TURNKEY.

"THIS ONLY RELATES TO THOSE CONTRACTORS WHOSE CAPACITY ALLOWS THEM TO MOBILIZE ENOUGH WORK FORCES TO EXECUTE A FOUR-LANED FIFTY KILOMETER HIGHWAY PER YEAR. THE MINIMUM CONTRACT, DEPENDING, OF COURSE, ON THE CAPACITY OF THE CONTRACTOR, WILL BE THE EXECUTION AND COMPLETION OF 200 KILOMETERS OF HIGHWAY.

"OBVIOUSLY, THE ABOVE FIGURES ARE BASED ON AVERAGE SCALE AND VOLUME OF OPERATIONS AND THEY WILL NO DOUBT VARY ACCORDING TO LOCATIONAL AND GEOGRAPHICAL CONDITIONS.

"WE ARE PLEASED TO ENCLOSE HERewith TWO COPIES OF PREQUALIFICATION FORMS WHICH MUST BE COMPLETED BY THE INTERESTED CONTRACTORS AND RETURNED TO THIS MINISTRY FOR THE ATTENTION OF DR K PAKDAMAN, DEPUTY MINISTER FOR TECHNICAL AFFAIRS.

"A TEAM OF REPRESENTATIVES FROM THE MINISTRY WILL, UPON RECEIPT AND STUDY OF THE PROPOSALS, VISIT THE UNITED STATES FOR SIGNING OF CONTRACTS AND NEGOTIATING SPECIFIC PROJECTS WITH THOSE QUALIFIED CONTRACTORS.

"FINALLY, MAY I EXPRESS MY MOST SINCERE APPRECIATION FOR THE URGENT AND KIND ATTENTION WHICH YOUR EXCELLENCY WILL PAY TO THIS MATTER.

"YOURS FAITHFULLY
/S/JAVAD SHAHRESTANI,
MINISTER OF ROADS
AND TRANSPORT."

2. MINISTER AGAIN HAS URGED US FIRMS BE ENCOURAGED TO QUALIFY FOR FORTHCOMING PROJECTS AND HIGHWAYS THAT WILL BE FOOT IN DOOR FOR OTHER MAJOR UNDERTAKINGS IN RAILWAYS, PORTS, HIGHWAYS, AND LIKE.
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